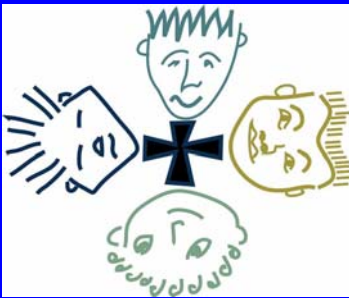


About the TeamCoach™ Workshop

Build your team's effectiveness with a
2 Day TeamCoach™ Workshop

Designed and Implemented
by
EquiLearn



‘I am who I am.’

Popeye

The learning process begins with self-exploration

Just who are you and how are you perceived by others?

‘I cannot hear what you say
because who you are rings so
loudly in my ears.’

Ralph Waldo Emerson

'Just Who Are You?'

- What is your natural mode of operation?
- Do you seek detail, plan ahead in a sequential manner or simply jump in with clear vision backed by a plan on the back of an envelope?
- Knowing the answers to these questions, maximizes the return on your efforts-ROE -and empowers you to optimize your performance/that of your work teams

Assessing Natural Abilities

The Process

- Discover your natural action instincts
- What makes you successful?
- What is your preferred action mode?
- What allows you to work best with others?
- How do you problem-solve?
- Maximize business performance thru natural action mode assessment

Take a Holistic View

Performance involves 3 Parts of the Mind

- Cognitive

intelligence, reason, skills

- Affective

desire, beliefs, attitude, culture, emotion

- Conative

drive, necessity, talent, instinct

Take a Conative Assessment

- Measure your conative action derived from striving instincts
- An understanding of your natural action mode - **MO** - ensures maximum return on effort or ROE
- Coach team and business partnership performance based on MO assessment

Four Action Modes

(the 4 modes are the copyright of Kathy Kolbe who pioneered research around the concept of conation)

- **Fact Finder**

Gathering information - focuses detail, precision, documentation

- **Follow Thru**

Organizing information - focuses orderliness, sequencing, closure

- **Quick Start**

Dealing with unknowns - focuses inclination to risk, change innovation

- **Implementor**

Handling tangibles - focuses dealing with nature, tools, technology equipment

Find Out About Your Team

Just Who are Your Team?

- Answer 36 questions online in less than 20 minutes
- Receive a 90%+ reliable and statistically validated map of your natural instincts - your MO or modus operandi
- Use your understanding of your **MO** to maximize your return on effort/your effectiveness
- Discover the spread of talent in your team and review the aggregated results for maximum performance

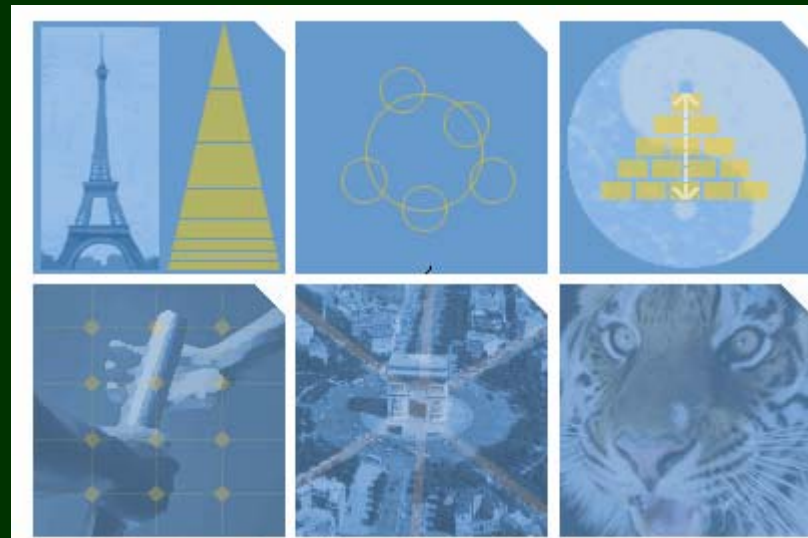
(the MO measure is the intellectual property and copyright of Kathy Kolbe, Kolbe Corporation)

Team Talent

Use your spread of strengths to achieve a set of agreed targeted performance measures

plus consider..

Team ground rules
Team member styles
Team culture
Team processes
Team role preferences



and more.....

Build & Sustain a World Class Team You already have the talent!

Implement a

Two Day TeamCoach™ Workshop

**Sustain progress with a Coaching Circles
Intervention**

You will be amazed at the results!

EquiLearn Group

Learning Solutions Specialists

Helping you win in the global business arena

The Equilearn Group

London New York Shanghai Tokyo

Learning and Development Specialists

Tel: 44 207 736 7878

www.equilearn.org

